User Guide of Code

Please follow the following steps to use our code:

* Run the **step\_1.R** file with your adoption table and your month billing table (Instructions given in the comments)
* Run the **step\_2.py** file
* The **new\_yes\_no\_result.csv** have the prediction results for whether customers are going to use any of the three products
* For those customers who are predicted yes in the previous step, the **new\_product\_result.csv** have the prediction of whether they are going to use each of the products